## CHEVRON LUBRICANTS LANKA PLC

Chevron Lubricants Lanka Plc., INTERIM FINANCIAL STATEMENTS 30 JUNE 2012

# CHEVRON LUBRICANTS LANKA PLC

# INTERIM FINANCIAL STATEMENTS - 30 JUNE 2012

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#### **Managing Director's Statement**

Your company has recorded an impressive PAT growth of 26% for 2Q, 2012 over the corresponding period of last year, to end the first half with a solid 43% PAT growth. The recent adverse macro economic developments did affect our results to a certain extent during 2Q but the full impact of it will be felt going forward if the conditions remain the same.

The current volatile economic environment and the consequent poor market sentiments can have an adverse impact on the industry growth compounded by industry specific challenges such as high fuel cost, increased duty on vehicle importation and the European market volatility posing challenges to the exporters in the industrial lubricant market segment.

Bangladesh market too is faced with severe economic issues affecting our growth plans while the Maldives market has fared well in terms of volume and margin. Recent severe draught experienced in the north western and eastern regions of the country may have an impact on our volume in the short term.

(sgd) Kishu Gomes

Managing Director/ CEO

19<sup>th</sup> July 2012

### Interim Comprehensive Income Statement - by function of expenses

(Amounts in Rs.000's)

|  | Note | Three months er | nded 30 June | Six months ended 30 June |             |
|--|------|-----------------|--------------|--------------------------|-------------|
|  |      | 2012            | 2011         | 2012                     | 2011        |
|  |      |                 |              |                          |             |
| - Revenue  |      | 2,560,256       | 2,524,416    | 5,896,376                | 4,981,502   |
| - Cost of sales  |      | (1,673,657)     | (1,736,579)  | (3,916,572)              | (3,434,385) |
| Gross profit   |      | 886,599         | 787,837      | 1,979,804                | 1,547,117   |
| - Distribution costs   |      | (90,006)        | (96,223)     | (173,481)                | (204,418)   |
| - Administrative expenses  |      | (126,871)       | (112,504)    | (229,790)                | (195,258)   |
| <ul><li>Other income</li></ul>   |      | 2,251           | 5,145        | 4,148                    | 12,733      |
| Operating profit   |      | 671,973         | 584,255      | 1,580,680                | 1,160,174   |
| – Finance income   |      | 57,318          | 2,020        | 87,713                   | 7,048       |
| - Finance costs  |      | (694)           | (5,256)      | (17,031)                 | (10,713)    |
| Profit before income tax   |      | 728,597         | 581,019      | 1,651,362                | 1,156,509   |
| <ul> <li>Income tax expense</li> </ul>   |      | (195,425)       | (158,387)    | (457,087)                | (320,774)   |
| Profit for the year  |      | 533,172         | 422,632      | 1,194,275                | 835,735     |
| Total comprehensive income for the period  |      | 533,172         | 422,632      | 1,194,275                | 835,735     |
| Earnings per share attributable to the equity holders of the company during the year |      |                 |              |                          |             |
| (expressed in LKR per share)   |      |                 |              |                          |             |
| Basic earnings per share   |      | 4.44            | 3.52         | 9.95                     | 6.96        |

Note: The above figures are provisional and subject to audit

#### **Interim Statement of Financial Position**

(Amounts in Rs.000's)

|  | Note | 30 June<br>2012 | 31 December<br>2011 |
|--|------|-----------------|---------------------|
| Assets   |      | 2012            | 2011                |
|  |      |                 |                     |
| Non-current assets   |      |                 |                     |
| Property, plant and equipment  |      | 206,504         | 193,113             |
| Deferred income tax asset  |      | 5,771           | 5,205               |
| Other receivables  |      | 78,602          | 74,377              |
|  |      | 290,877         | 272,695             |
| Current assets   | •    |                 |                     |
| Inventories  |      | 2,630,063       | 1,870,032           |
| Trade and other receivables  |      | 1,128,955       | 1,199,131           |
| Cash and cash equivalents (excluding bank overdrafts)  | _    | 1,866,350       | 1,012,060           |
|  | _    | 5,625,368       | 4,081,223           |
| Total assets   |      | 5,916,245       | 4,353,918           |
| Equity and liabilities<br>Equity attributable to owners of the parent  |      |                 |                     |
| Stated capital   |      | 600,000         | 600,000             |
| Retained earnings  | _    | 3,392,420       | 2,558,145           |
| Total equity   | -    | 3,992,420       | 3,158,145           |
| Liabilities<br>Non-current liabilities   |      |                 |                     |
| Retirement benefit obligations   |      | 110,069         | 101,769             |
| , and the second | •    | 110,069         | 101,769             |
| Current liabilities  | -    |                 | ·                   |
| Trade and other payables   |      | 1,343,433       | 721,439             |
| Current income tax liabilities   | _    | 470,323         | 372,565             |
|  |      | 1,813,756       | 1,094,004           |
| Total liabilities  |      | 1,923,825       | 1,195,773           |
| Total equity and liabilities   | •    | 5,916,245       | 4,353,918           |
| Net Assets per Share (Rs.)   |      | 33.27           | 26.32               |

I certify that these financial statements have been prepared in compliance with the requirements of the Companies Act No 07 of 2007.

(Sgd)Erande De Silva Manager Finance & Planning

The Board of Directors is responsible for the preparation and presentation of these financial statements. The financial statements were authorised for issue by the Board of Directors on 19th July 2012.

(Sgd) Kishu Gomes CEO / Managing Director 19th July 2012 (Sgd)Anura Perera Director / General Manager-Finance

### **Interim Statement of Cash Flows**

(Amounts in Rs.000's)

|   | Note     | Six months ended 30 June |           |  |
|---|----------|--------------------------|-----------|--|
|   | •        | 2012                     | 2011      |  |
|   |          |                          |           |  |
| Cash flows from operating activities  |          |                          |           |  |
| Cash generated from operations  | (i)      | 2,018,710                | 545,535   |  |
| Interest paid   | (1)      | (274)                    | (1,403)   |  |
| Income taxes paid   |          | (359,896)                | (358,657) |  |
| Net cash generated from operating activities  |          | 1,658,540                | 185,475   |  |
| Cash flows from investing activities  – acquisition of subsidiary, net of cash acquired | •        |                          |           |  |
| <ul> <li>purchases of property, plant and equipment</li> </ul>                          |          | (34,956)                 | (728)     |  |
| - proceeds on disposal of property, plant and equipm                                    | ent      | 1,524                    | 10,123    |  |
| Net cash used in investing activities   |          | (33,432)                 | 9,395     |  |
| Cash flows from financing activities  – dividends paid                                  |          | (780,000)                | (360,000) |  |
| Net cash used in financing activities   |          | (780,000)                | (360,000) |  |
| Net (decrease)/ increase in cash, cash equivalents                                      | 5        | 845,108                  | (165,130) |  |
| Cash, cash equivalents and bank overdrafts at start of                                  | f period | 1,012,060                | 656,150   |  |
| Exchange gains/(losses)   | •        | 9,183                    | 8,324     |  |
| Cash, cash equivalents and bank overdrafts at en  | d of     |                          |           |  |
| period  | •        | 1,866,350                | 499,344   |  |
| Bank overdrafts   |          |                          |           |  |
| Cash and cash equivalents   | ·        | 1,866,350                | 499,344   |  |

| Note (i)   | Six months ended 30 June |           |
|--|--------------------------|-----------|
|  | 2012                     | 2011      |
| Cash generated from operations                             |                          |           |
| Profit before taxation                                     | 1,651,362                | 1,156,509 |
| Adjustments for :  |                          |           |
| Depreciation   | 21,566                   | 25,117    |
| (Profit)/Loss on disposal of property, plant and equipment | (1,524)                  | (9,934)   |
| Interest expense   | 274                      | 1,403     |
| Changes in working capital                                 |                          |           |
| - trade and other receivables                              | 65,952                   | (41,022)  |
| - inventories  | (760,031)                | (588,493) |
| - payables   | 1,041,993                | 21,867    |
| Defined benefit obligations                                | 8,300                    | 8,915     |
| Defined benefit obligations paid                           | Nil                      | (20,503)  |
| Exchange Gains/Losses from operating activities            | (9,183)                  | (8,324)   |
| Cash generated from operations                             | 2,018,710                | 545,535   |

### **Interim Statement of Changes in Equity**

(Amounts in Rs.000's)

|                           | Note | Share capital | Retained earnings | Total equity |
|---------------------------|------|---------------|-------------------|--------------|
|                           |      |               |                   |              |
| Balance at 1 January 2011 |      | 600,000       | 1,606,255         | 2,206,255    |
| Profit for the period     |      | Nil           | 835,735           | 835,735      |
| Total comprehensive       |      | Nil           | 835,735           | 835,735      |
| income                    |      |               |                   |              |
| Transactions with owners  |      |               |                   |              |
| - Dividends               |      | Nil           | (360,000)         | (360,000)    |
| Balance at 30 June 2011   |      | 600,000       | 2,081,990         | 2,681,990    |
| Balance at 1 January 2012 |      | 600,000       | 2,558,145         | 3,158,145    |
| Profit for the period     |      | Nil           | 1,194,275         | 1,194,275    |
| Total comprehensive       |      | Nil           | 1,194,275         | 1,194,275    |
| income                    |      |               |                   |              |
| Transactions with owners  |      |               |                   |              |
| - Dividends               |      |               | (360,000)         | (360,000)    |
| Balance at 30 June 2012   |      | 600,000       | 3,392,420         | 3,992,420    |
|                           |      |               |                   |              |

#### Notes to the Financial Statement for the 6 months ended 30/06/2012

#### 1 General information

Chevron Lubricants Lanka PLC carries on the business of importing, blending, distributing and marketing of lubricant oils and greases. The Company is a public limited liability company incorporated and domiciled in Sri Lanka. The address of its registered office is Chevron House, 490, Galle Road, Colombo 03.

The Company has its primary listing on the Colombo Stock Exchange.

These financial statements have been approved for issue by the Board of Directors on 19 July 2012.

#### 2 Basis of preparation

These condensed interim financial statements of Chevron Lubricants Lanka PLC are for the three months ended 30 June 2012. They have been prepared in accordance LKAS 34, Interim Financial Reporting, and are covered by SLFRS 1, First-time Adoption of SLFRS, because they are part of the period covered by the Company's first SLFRS financial statements for the year ended 31 December 2012. These interim financial statements have been prepared in accordance with those SLFRS standards and IFRIC interpretations issued and effective as at the time of preparing these statements. The condensed interim financial statements do not include all of the information required for full annual financial statements.

The Company's financial statements were prepared in accordance with Sri Lanka Accounting Standards (SLASs) until 31 December 2011. The presentation & classification of figures for the corresponding period of the previous year have been amended to be comparable with those for the current year. The effect of the transition to SLFRS on previously reported financial position, financial performance and cash flows of the Company is provided in Note 5 to the financial statements.

#### 4 Accounting policies

The accounting policies adopted are consistent with those of the previous financial year except as described below;

#### Financial instruments

As required by Sri Lanka Accounting Standards - LKAS 39 Financial Instruments; Recognition and measurement, trade receivables, trade payables and staff loans are recognised as financial instruments. The initial and subsequent measurement basis of the said financial instruments should be the fair value and the amortised cost respectively. Provision for doubtful debt is replaced with the impairment testing for trade receivables.

#### 5 Explanation of transition to SLFRS

The Company adopted the accounting policies set out in Note 4 with effect from 1 January 2012 which are applicable on adoption of Sri Lanka Accounting Standards . These interim financial statements for the quarter ended 30 June 2012 including the comparative information is prepared in accordance with Sri Lanka Accounting Standards (SLFRS / LKAS) and LKAS 34 – Interim Financial Reporting. A reconciliation on the effect of the transition is not presented with these interim financial statements due to the insignificance of such effect to the interim results for the quarter ended 30 June 2012.

- 6 Net assets per share has been computed based on number of shares in issue as at 31/12/2011.
- 7 No Circumstances have arisen since the Balance Sheet date, which would require adjustments to or disclosure in the Financial Statements.
- 8 There has not been a significant change in the nature of the contingent Liabilities which were disclosed in the Annual Report for the year ended 31st December 2011.

#### 9 Share price movement

| The market prices during the quarter | 2012   | 2011   | Year ended |
|--------------------------------------|--------|--------|------------|
|                                      |        |        | 31.12.2011 |
| Highest price Rs.                    | 185.00 | 172.00 | 183.50     |
| Lowest price Rs.                     | 160.00 | 154.50 | 152.00     |
| Last traded price Rs.                | 168.00 | 157.10 | 170.00     |

- 10 Stated Capital is represented by 120,000,000 ordinary Shares.
- 11 Names and the Number of Shares held by the largest 20 shareholders as at 30th June 2012 :

| Name of Shareholders  | Shares     | %     |
|---|------------|-------|
| 1 Chevron Ceylon Limited  | 61,200,000 | 51.00 |
| 2 HSBC International Nominees Ltd-BPSS Lux Aberdeen Global                    | 10,629,700 | 8.86  |
| 3 HSBC International Nominees Ltd-BPSS Lux Aberdeen Global- EME               | 4,563,700  | 3.80  |
| 4 HSBC International Nominees Ltd-BP2 S London- Aberdeen Asia Smaller Con     | 3,580,800  | 2.98  |
| 5 Caceis Bank Luxembourg S/A BARCA GLOBAL MASTER FUND LPOGIER                 | 3,416,306  | 2.85  |
| 6 Employees Provident Fund  | 3,310,800  | 2.76  |
| 7 Cargo Boat Development Company Limited                                      | 2,000,000  | 1.67  |
| 8 Renuka Hotels Limited   | 1,400,000  | 1.17  |
| 9 National Savings Bank   | 1,155,135  | 0.96  |
| 10 Bank of Ceylon No 1 Account  | 1,144,800  | 0.95  |
| 11 Crescent Launderers & Dry Cleaners (Pvt) Ltd                               | 1,000,000  | 0.83  |
| 12 Danske Invest- Global emerging markets small cap                           | 874,000    | 0.73  |
| 13 Mellon Bank N.A Florida Retirement system                                  | 770,000    | 0.64  |
| 14 Danske Bank A/S  | 650,000    | 0.54  |
| 15 AVIVA NDB Insurance PLC A/C No 07  | 619,800    | 0.52  |
| 16 DFCC Bank- Account No 1  | 609,400    | 0.51  |
| 17 Northern Trust CO S/A National Westminister Bank PLC as trustee of Jupiter | 500,000    | 0.42  |
| 18 Mr. Udabage  | 476,500    | 0.40  |
| 19 Sri Lanka Insurance Corporation LTD- General Fund                          | 469,000    | 0.39  |
| 20 Bartleet Finance Plc   | 400,000    | 0.33  |
|   | 98,769,941 | 82.31 |
|   | _          | _     |

- 12 Public Holding: 49%
- 13 None of the Directors hold shares in the company except A.M.Anura Perera who holds 400 shares.
- 14 Mr. Kishu Gomes is the Managing Director and the Chief Executive Officer of the Company.

# Chevron Lubricants Lanka PLC Corporate Information

#### Name of Company

Chevron Lubricants Lanka PLC

#### **Legal Form**

Public Limited Liability Company (Incorporated in 1992 and listed on the Colombo Stock Exchange)

#### **Company Registration Number**

PQ 54

#### **Registered Office**

Chevron House

No.490, Galle Road, Colombo 3.

#### **Directors**

Farrukh Saeed - Chairman

Kishu Gomes - Managing Director / CEO

Rob Otteson

Daham Wimalasena

Deva Rodrigo

Anura Perera

#### Secretary

Anura Perera Chevron House

No.490, Galle Road, Colombo 3.

#### Registrars to the Company

S S P Corporate Services (Private)Limited 546, Galle Road,

Colombo 3

#### **Auditors to the Company**

PricewaterhouseCoopers Chartered Accountants

P.O.Box 918,100, Braybrooke Place ,Colombo 2.

#### Lawyers to the Company

Julius & Creasy

Attorneys-at-Law and Notaries Public No.41, Janadhipathi Mawatha ,Colombo 1.

#### **Principal Bankers**

Citibank NA

Deutsche Bank

Standard Chartered Bank

Commercial Bank

Web Address: www.chevron.lk

Email : contactus@chevron.com

**Telephone** : 94 11 4524524 **Facsimile** : 94 11 4524566